

# ADVANCIS TECHNOLOGY PARTNER PREMIUM





#### **ABOUT ADVANCIS**

Since 1994 Advancis provides the security, safety and building management industry with its highly flexible and open architecture command & control system, WinGuard PSIM.

Advancis is committed to open architecture and vendor neutrality since its foundation. Our command & control technologies provide clients with freedom of choice and the ability to unify disparate system brands of all types into a single management application that offers enhanced security and greater system efficiency. WinGuard also reduces operational costs and provides a rapid return on investment.

Advancis is a constant innovator with regular product improvements and developments for the global PSIM market.

#### **TECHNOLOGY PARTNER PROGRAM**

We work in close partnership with an ever growing community of technology partners around the world, with currently over 450 integrations to best of breed vendors.

With this close cooperation we can achieve a deep integration of our technology partners' systems and a comprehensive functional scope. Regular communications and meetings with the partners technical personnel ensures that our driver interfaces are always state of the art.

Advancis employs highly skilled and qualified employees who provide excellent support to fulfill the ongoing needs of our joint customers. Our joint value solution with partners generates greater market awareness and cross selling potential.





#### **PREMIUM PARTNER - ZENITEL**

Zenitel is a major global player in the development and marketing of intelligent communication solutions where security, guaranteed availability and sound quality are essential. With nearly 120 years of experience, Zenitel has proven to be a reliable and quality provider of broadcast systems, intercom solutions and two-way radio. These systems interface with other security devices, enabling end users and integrators to build a comprehensive and integrated security solution that combines access control, video surveillance, digital messaging, and other solutions. Today, Zenitel's customers include security services providers, companies, and organizations active in the transportation and shipping sectors, healthcare institutions and industrial companies.

Zenitel employs approximately 300 people worldwide, is headquartered in Norway and sells its solutions under the Zenitel, Vingtor-Stentofon and Phontech brands.

More information can be found at www.zenitel.com.

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Zenitel is a world leader in the field of CCoIP (Critical Communication over IP), with a long tradition of offering a wide portfolio of products that allow people to hear, be heard and be understood.

We are excited to join the Advancis Premium Technology Partner program, following many years of cooperation on numerous projects. Our intelligibility and interoperability provide a perfect match to Advancis WinGuard PSIM platform.

Regardless of project size, the Advancis and Zenitel product portfolio will allow for solutions covering all requirements regarding user experience, audio quality and cybersecurity.

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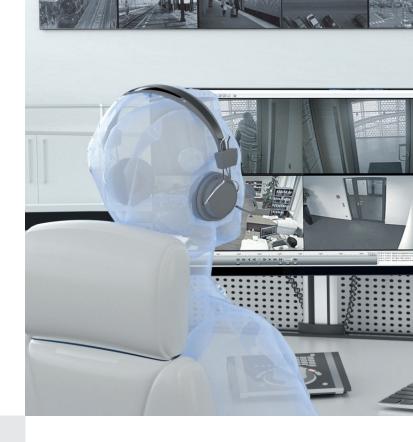


LARS KÄMPE
Director of Global Stategic
Alliances, Safety & Security,
Zenitel

### **JOINT SOLUTION**

The integration between Advancis WinGuard and our ICX-AlphaCom system is via the ACDP protocol (AlphaNet Data Protocol).

With the integration WinGuard monitors our intercoms and enables commands and call handling via the Intercom Control Panel as well as with corresponding buttons in the event list.



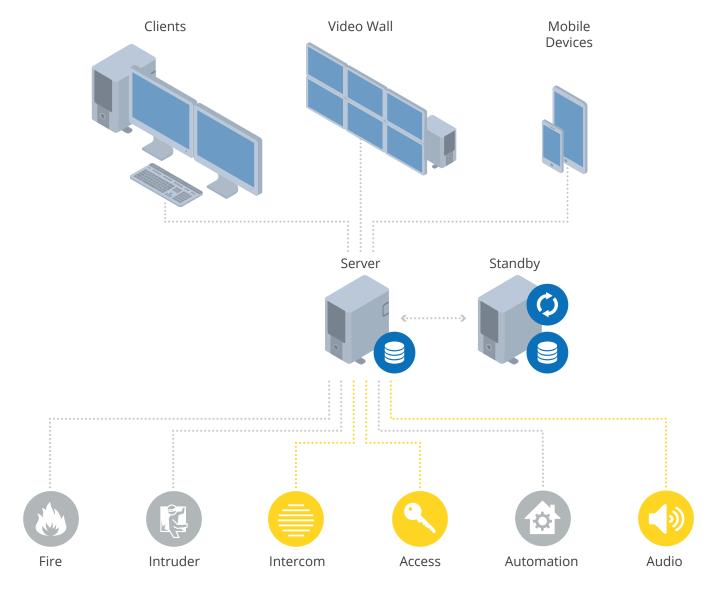


- Open platform solution for complete infrastructure integration and management
- ✓ Flexible user interfaces that adapt to customer requirements
- Guided process instructions support the user in event processing
- Reports offer a quick overview of relevant key information
- Mobile apps provide insight to all incidents and operations at any time
- Scalability from a single workstation to multiple control centres with redundancy and failover

## **ICX**-AlphaCom

- Flexible, reliable and advanced communication systems certified for use with building security and communication systems
- Native integrations with video management systems, access control systems, and communication platforms
- World-leading high-quality audio offered in all our products, providing users a communication solution for any situation and environment
- Our Intelligent Communication Platform provides management and security services and allows for seamless integration into the cloud and other applications
- ✓ Built-in cybersecurity Trusted Platform
- ✓ Scalability & Robustness







www.advancis.de